



THE NETWORK
BUILDING
PENSIONS AND
LIFETIME SAVINGS
ASSOCIATION

SWAPCARD
INTERACTIVE
PROFILE GUIDE

PLSA CONFERENCES

swapcard

PLSA are using [Swapcard](#) as the event app provider. You will be using the tools in the Swapcard Exhibitor Centre to configure your Interactive Profile, manage your team, and interact with attendees.

DOWNLOAD THE PLSA EVENTS APP

The complete, interactive, AI-powered guide to our conferences

PLSA

[Get the app for iPhone or iPad](#)

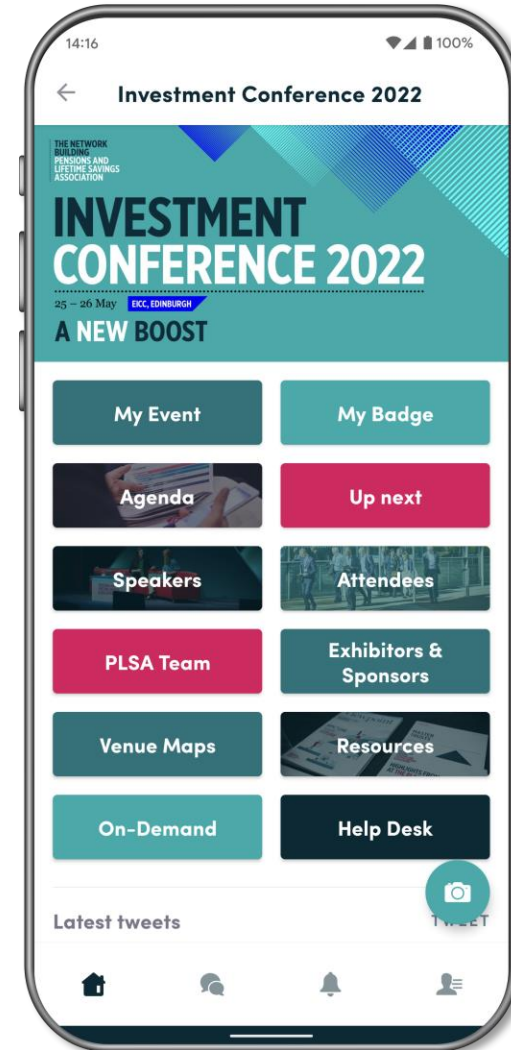
PLSA

[Get the app for Android](#)

Or scan this QR code from your device:



Click here for the web browser version: <https://plsa.app.swapcard.com>



ACCESS TO THE EXHIBITOR CENTRE

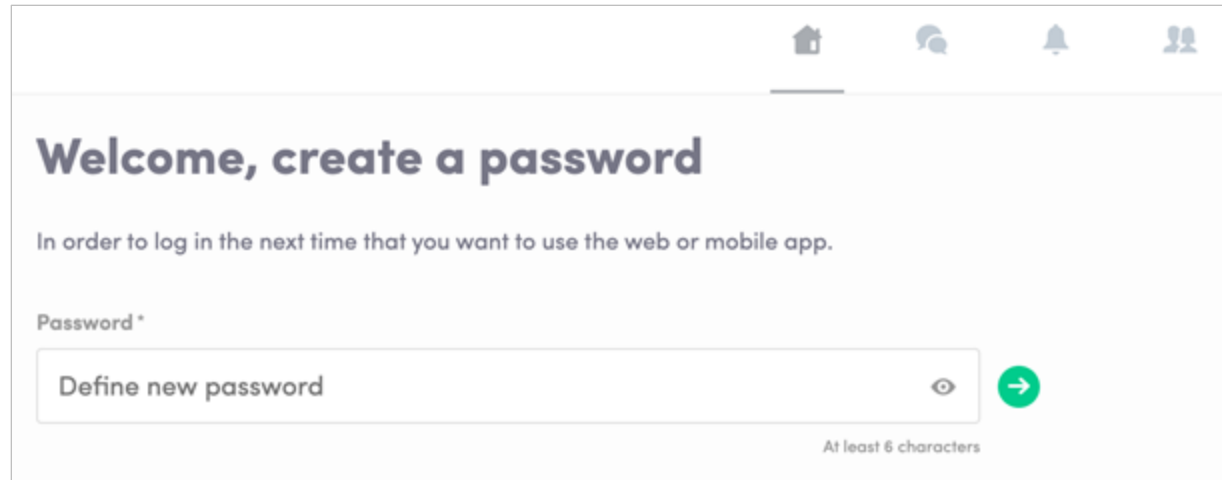
HOW TO LOG ON

HOW TO LOG IN TO THE APP FOR THE FIRST TIME

Once registered for the event your Swapcard account for the PLSA Events app will be created by PLSA.

The app opens approx. two weeks prior to the conference. You will receive an email invite similar to the one on the right.

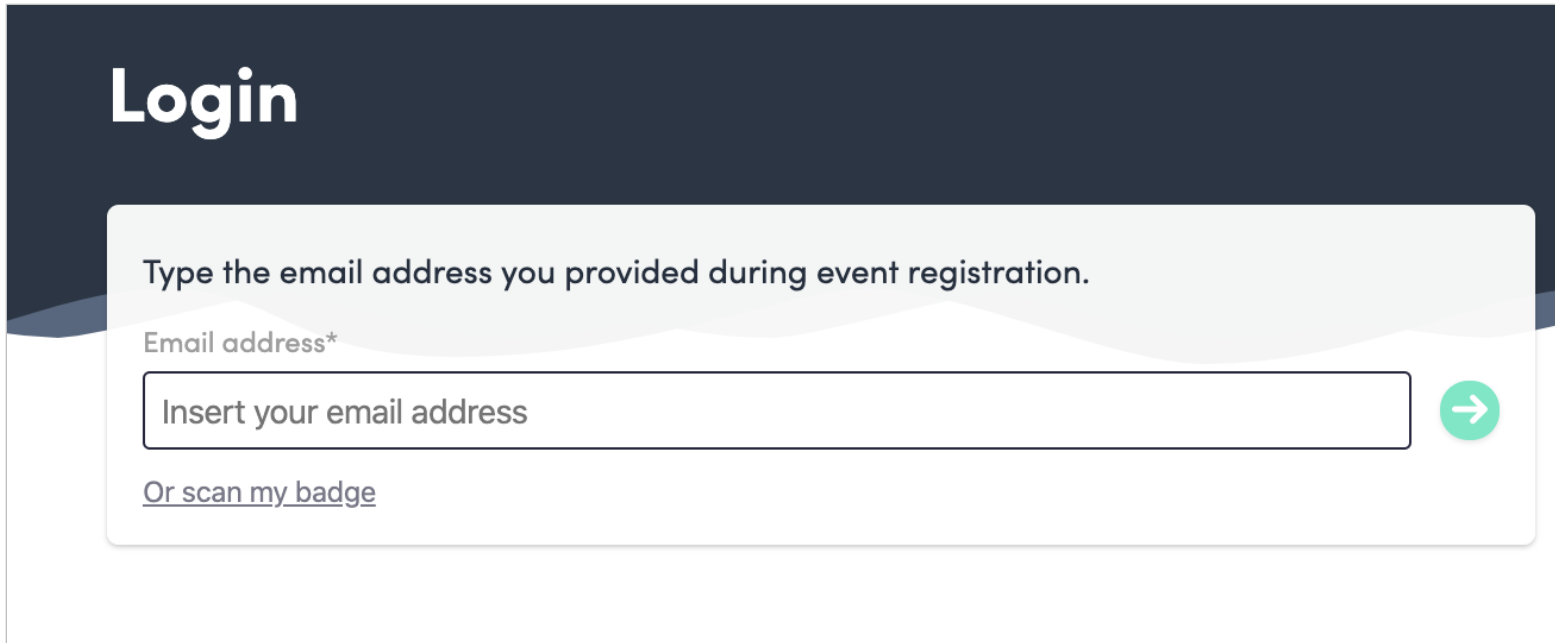
The «**Let's get started!**» button in the email will take you to the Swapcard platform and prompt you to create a password for your account.



Please be prepared and log in a few days before your session to familiarise yourself with the features

HOW TO LOG IN TO THE EVENT IF YOU ALREADY HAVE A SWAPCARD ACCOUNT

Access your account at <https://plsa.app.swapcard.com>
Enter the email address you used to register for the previous event and the password you created for it.
Then click enter to connect.

A screenshot of the Swapcard login interface. The background is dark blue with the word "Login" in white. A light gray rounded rectangle contains the login form. Inside the form, there is a prompt "Type the email address you provided during event registration." followed by the label "Email address*". Below this is a text input field with the placeholder text "Insert your email address". To the right of the input field is a green circular button with a white right-pointing arrow. Below the input field is a link that says "Or scan my badge".

Login

Type the email address you provided during event registration.

Email address*

Insert your email address

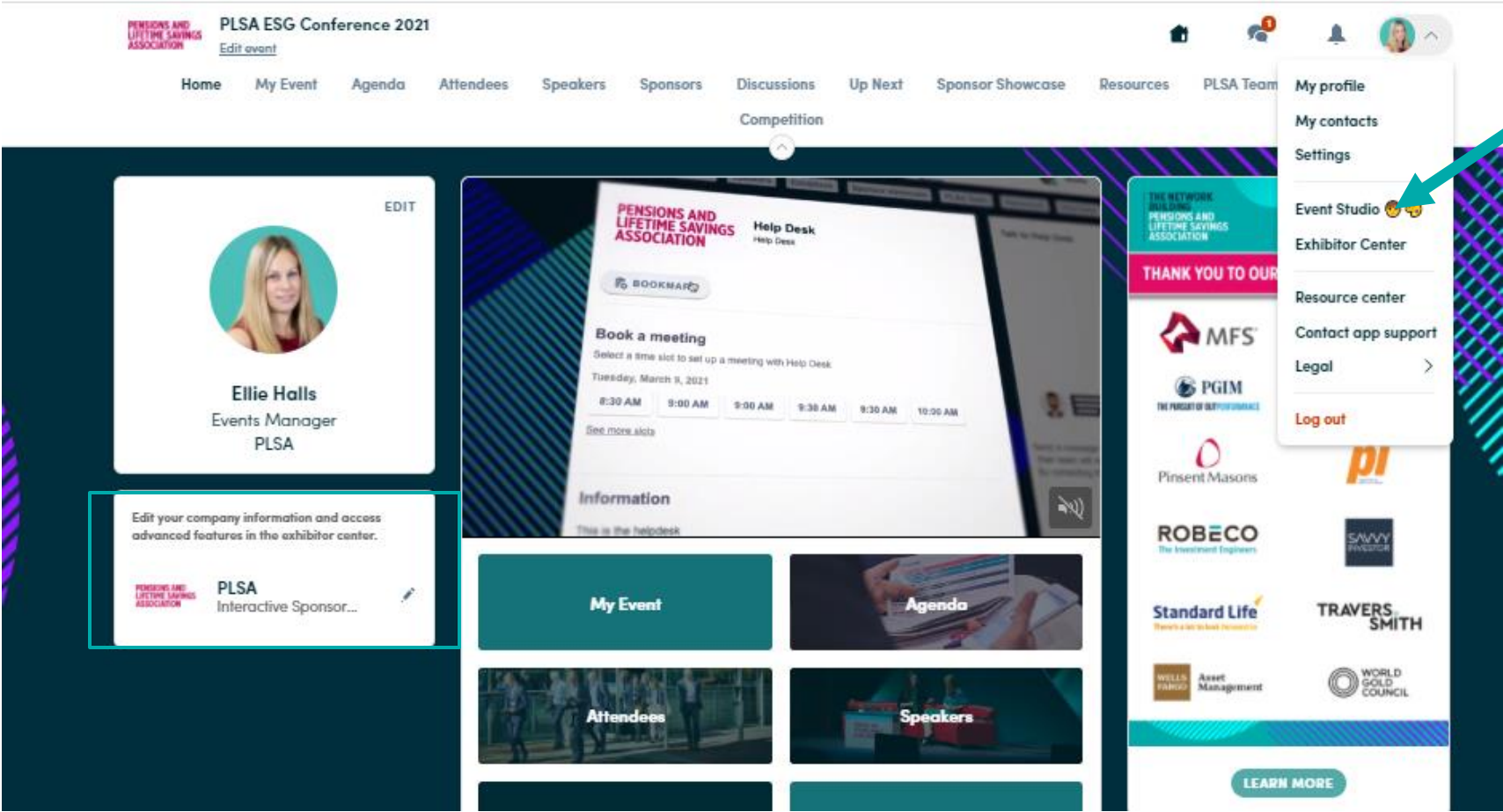
[Or scan my badge](#)

Note: If you have forgotten your password enter your email address then click on **Send me a magic link**. You'll receive in your mailbox an email to reset your password. If you need any help please contact support@swapcard.com

SETTING UP YOUR INTERACTIVE PROFILE

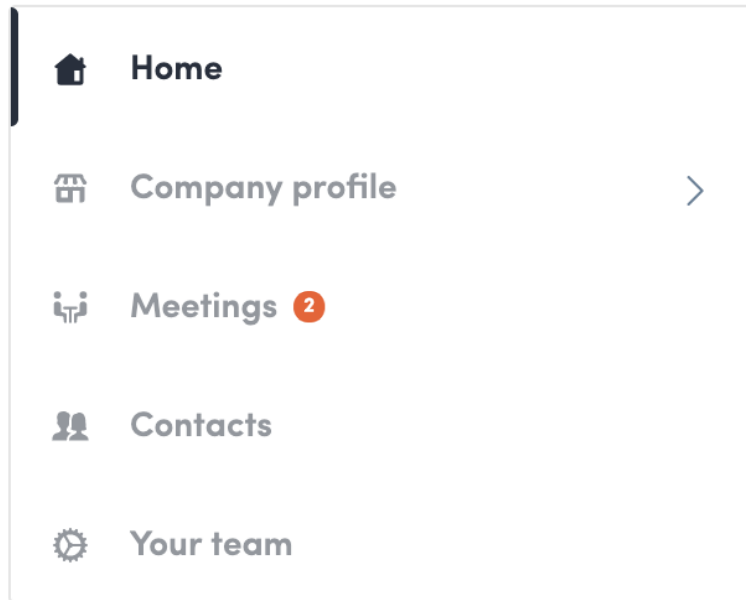
NAVIGATION

Your profile is set up and managed via the Exhibitor Centre click on your company or on the button « Exhibitor Centre » in the drop down menu.



NAVIGATION

This is the menu bar that appears on the left side of your screen. It will be useful for you to navigate between the different sections of the Exhibitor Centre.



Home is the first page that you will see when accessing the Exhibitor Centre

A red pin indicates that you have a **pending notification**

INSTRUCTION FOR PROFILE SET UP

To make your profile as attractive as possible and maximise on attendee engagement, you should upload all of the content areas and information available to you. Any assistance with set up please contact mollie.mayo@plsa.co.uk

- ✓ **HEADER IMAGE**

Import a 1200 x 675 px (16:9 ratio) image, no larger than 1MB

click through to chosen URL

- ✓ **HEADER VIDEO**

video ID on YouTube or Vimeo; be sure to enter the video ID, and not the full URL of the video

- ✓ **BACKGROUND IMAGE**

Import a 2560x1600px (16:10 ratio) image, no larger than 1MB

- ✓ **ADD SOCIAL MEDIA LINKS**

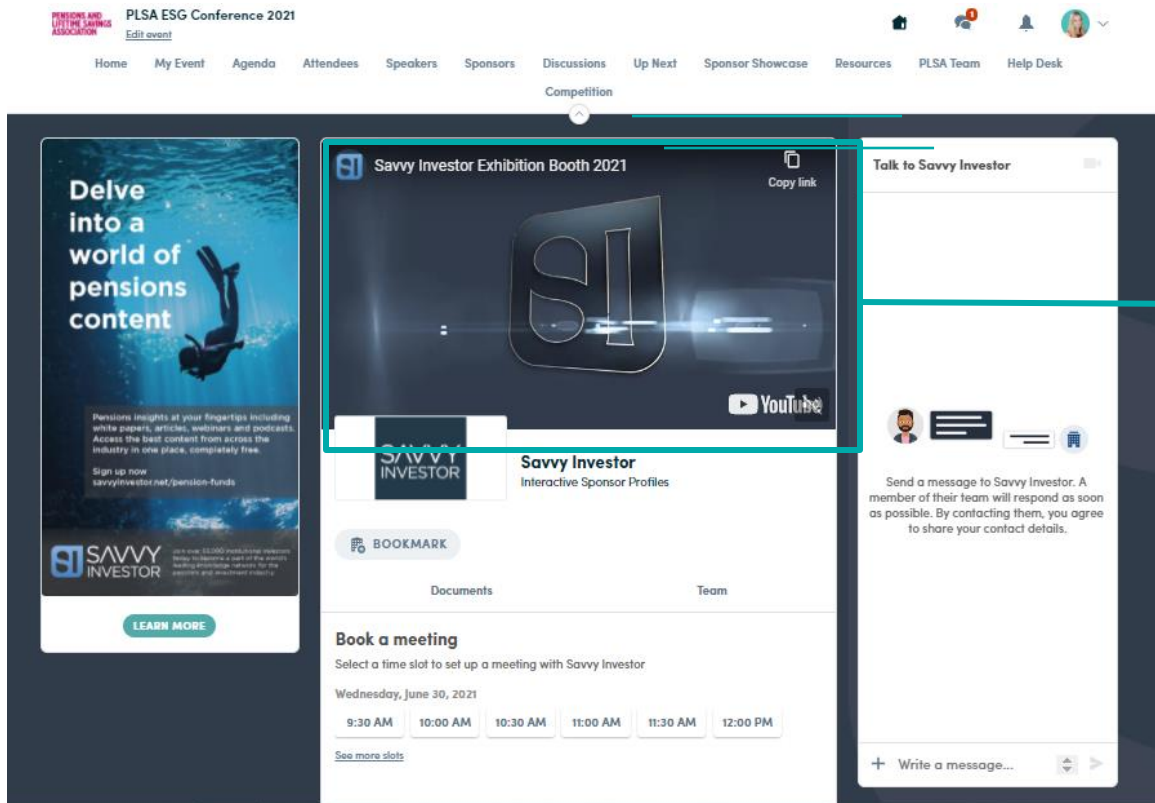
- ✓ **ADD DOCUMENTS**

Unlimited document uploads (links to content or imported files)

- ADD ADVERT TO YOUR PROFILE**

Import a 1080x1920px (9:16 ratio) image, no larger than 1MB. with

HOW TO ADD AN IMAGE, LOGO OR VIDEO TO YOUR PROFILE



You are able to upload an image, a video banner, or a video onto your company homepage.

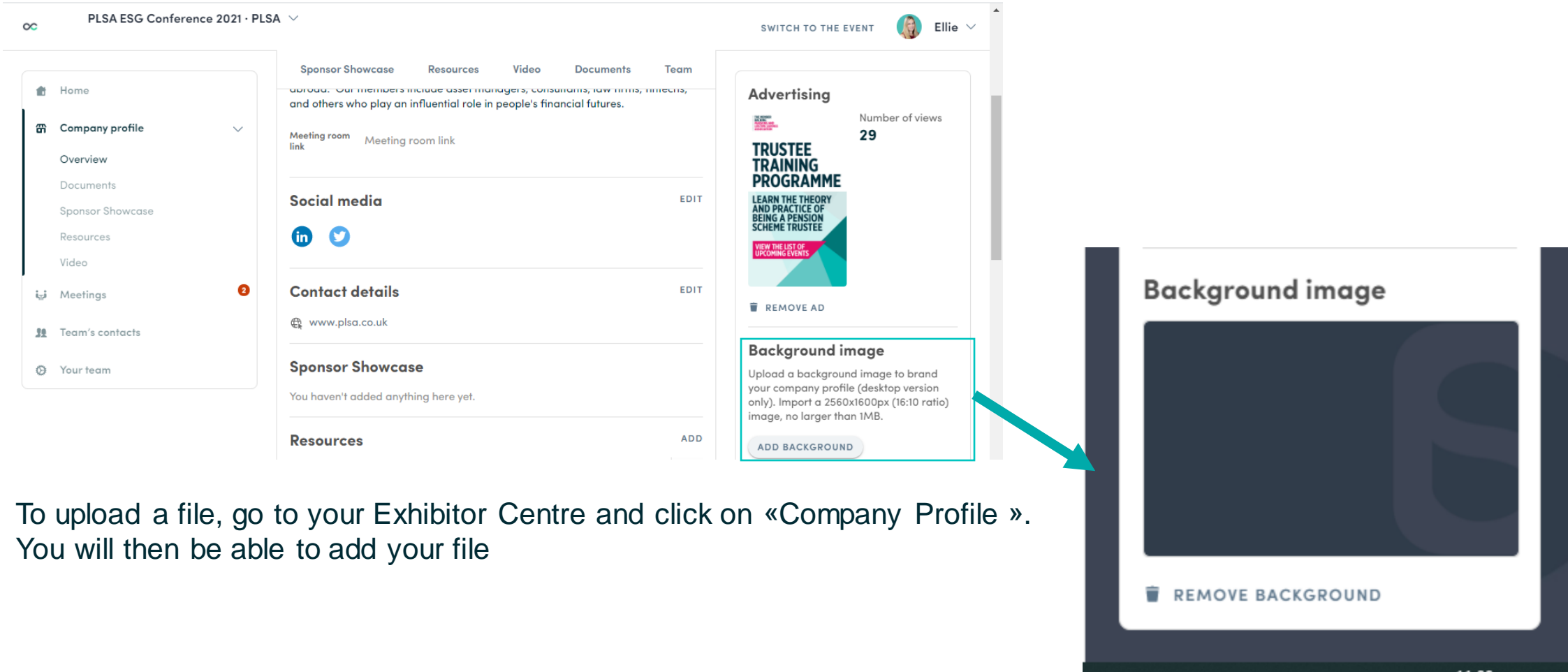
To upload a file, go to your Exhibitor Centre and click on « Company Profile ». In the first part, click on « Edit ».

You will then be able to add your file or a YouTube video ID as a banner.

Note: A YouTube video ID is the characters after « /watch?v=_ » in the website link.

- For example in
« https://www.youtube.com/watch?v=_mKoi9VNgx4 », the ID of the video is
« mKoi9VNgx4 ».

HOW TO ADD A BACKGROUND TO YOUR PROFILE



The screenshot displays the exhibitor profile for the PLSA ESG Conference 2021. The left sidebar contains navigation links: Home, Company profile (selected), Overview, Documents, Sponsor Showcase, Resources, Video, Meetings (with a red notification badge), Team's contacts, and Your team. The main content area includes sections for Sponsor Showcase, Resources, Video, Documents, and Team. A callout box highlights the 'Background image' upload section, which contains the following text: 'Upload a background image to brand your company profile (desktop version only). Import a 2560x1600px (16:10 ratio) image, no larger than 1MB.' Below this text is an 'ADD BACKGROUND' button. A red arrow points from this button to a larger, detailed view of the background image upload interface on the right. This interface shows a large dark blue square placeholder with a faint 'PS' logo, a 'Background image' title, and a 'REMOVE BACKGROUND' button at the bottom.

To upload a file, go to your Exhibitor Centre and click on «Company Profile ». You will then be able to add your file

HOW TO ADD A TEAM MEMBER TO YOUR PROFILE

The screenshot displays the user interface for the PLSA ESG Conference 2021. At the top, the event name 'PLSA ESG Conference 2021 - PLSA' is shown next to a dropdown arrow. On the right, there is a 'SWITCH TO THE EVENT' button and a user profile for 'Ellie' with a dropdown arrow. A left-hand navigation menu contains the following items: 'Home', 'Company profile', 'Meetings', 'Team's contacts', and 'Your team'. The 'Your team' item is currently selected. The main content area lists team members: Adrian Messina (Business Development Manager, PLSA), Claire Simmons (Head of Business Development, PLSA), Ellie Halls (Events Manager, PLSA), Feyi Omola (Marketing Manager, PLSA), Jessica Davies (Events Manager, PLSA), and Lisa Hampton (Marketing Manager, PLSA). A modal box titled 'Add your colleagues' is overlaid on the right side of the team list. It contains the text: 'Invite your team members who are registered for the event so you can all access the same interface. With your whole team in one place, it's easy to share contacts and data!' and a green button labeled 'ADD A MEMBER'.

Initially only the lead sponsor contact will be pre-registered to your profile.

When the platform opens to all attendees you will be able to add colleagues (registered for the event) to your team. Once added they will be able to view the incoming queries and meeting requests. You are also able to assign them to particular meetings. You will also be able to monitor the contact they scan on site and any notes they make about them.

To add a team member, click on the button here and add their email address. They will then receive access to the Exhibitor Centre

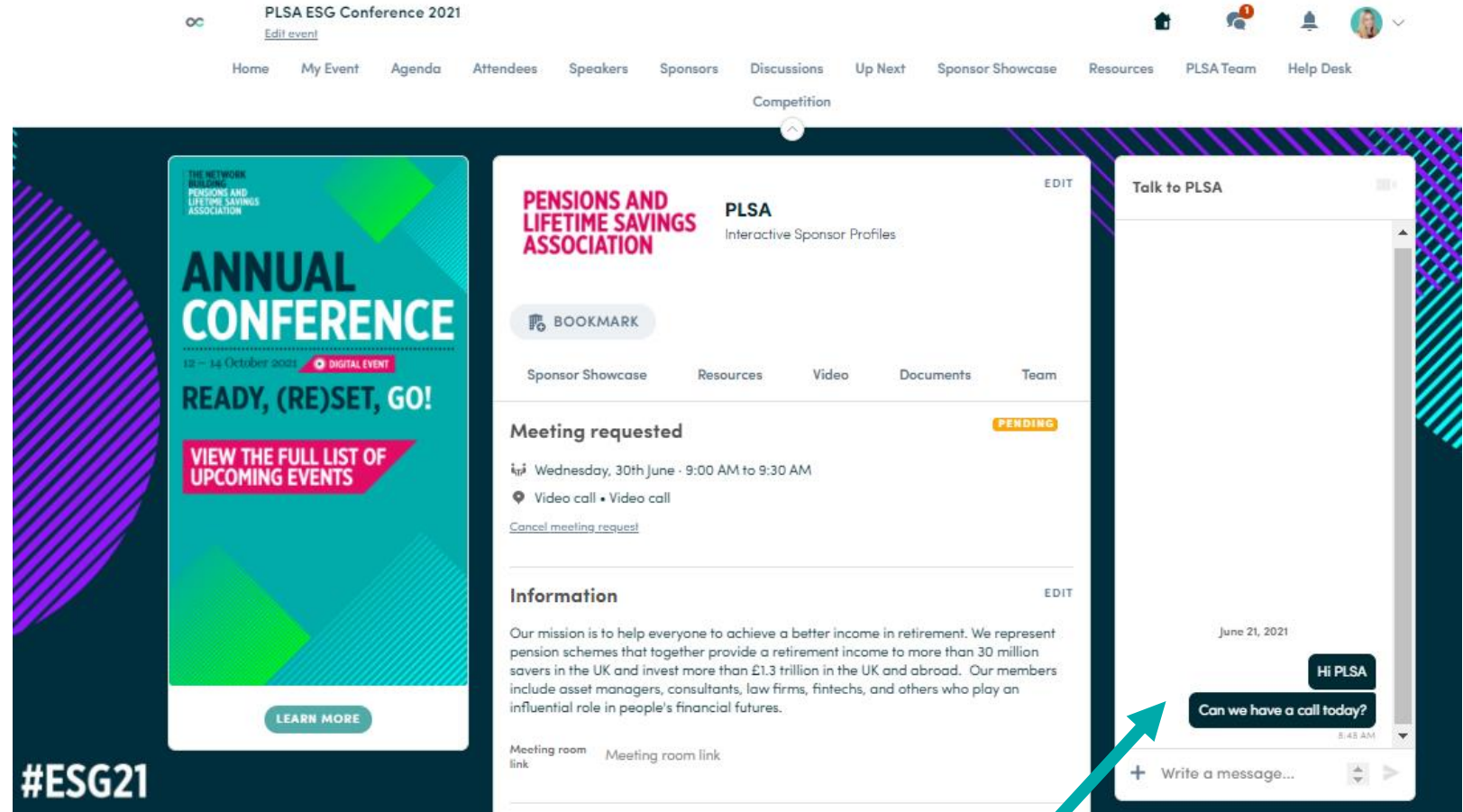
Click the «Your Team » tab to see everyone that you have set up to be a team member of your stand.

RESPONDING TO MESSAGES TO YOUR PROFILE

Once you are added to the team, you will have access to the profile inbox shared with all of your team members. Messages in the inbox are generated when an attendee visits your profile and types a message into the «Talk with...» window.

For the attendee, the message appears within a chatbox on the right hand side of the profile page as a 1:1 chat. For the team, the message generates a notification in the platform, and appears as a message in the inbox.

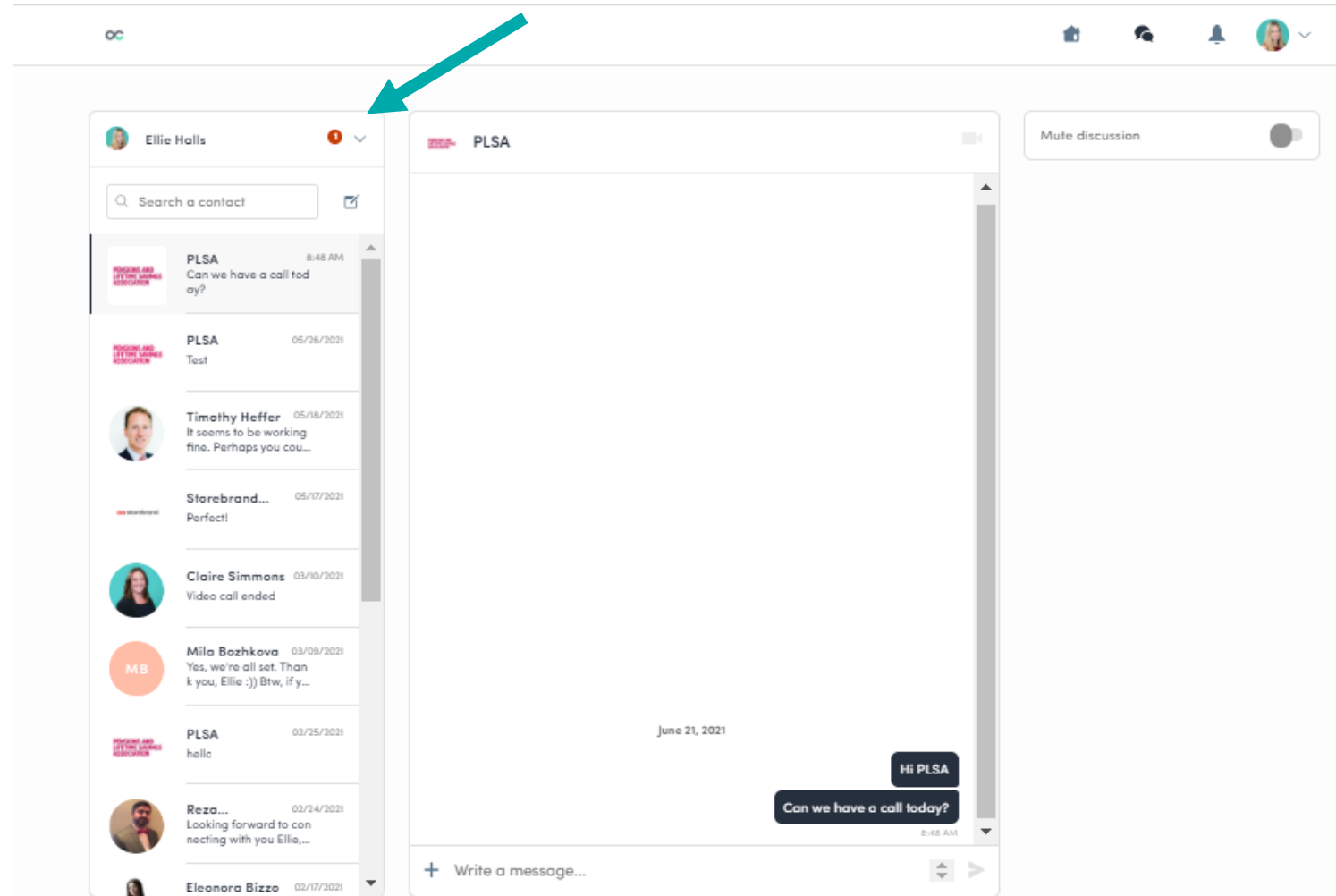
A sponsor team member will not see the discussion in the «Talk to» window; only the attendee will see it there.



RECEIVING AND RESPONDING TO MESSAGES AS A TEAM MEMBER

To view your profile inbox, click on the chat bubble icon along the top menu. Once there, toggle between your personal inbox and the profiles' inbox by clicking on the dropdown box nested under your name on the left hand side.

All of the stand team will see a red notification circle over the chat bubble icon when new messages are received. Please note that once any team member reads the message, the red circle will disappear for the entire team.



HOW TO ASSIGN A MEMBER OF YOUR TEAM TO A MEETING

The screenshot displays the 'PLSA ESG Conference 2021 · PLSA' interface. On the left, a sidebar contains navigation links: Home, Company profile, Meetings (highlighted), Team's contacts, and Your team. The main content area shows a list of meetings for 'Wednesday, June 30, 2021'. Two meetings are listed: one marked 'Canceled' and another marked 'Confirmed'. A modal window titled 'Meeting' is open, showing details for a meeting on 06/30/2021 from 9:30 AM to 10:00 AM. The modal includes a 'Requester' section with a profile for Ellie Halls. Below this, a search bar prompts the user to 'Please assign an available member to this meeting' with the text 'Search among members available for this slot'. A list of available members is shown, including Ellie Halls (Events Manager, PLSA) and Adrian Messina (Business Development Manager, PLSA). A red circle highlights the search bar and the list of members.

PLSA ESG Conference 2021 · PLSA

Home
Company profile
Meetings
Team's contacts
Your team

All members
Confirmed (1) Canceled (1)

Wednesday, June 30, 2021

Meeting Canceled
05/26/2021 • 8:32 AM
06/30/2021 • 9:00 AM to 9:30 AM
Video call • Video call

Meeting Confirmed
05/26/2021 • 8:35 AM
06/30/2021 • 9:30 AM to 10:00 AM
Video call • Video call
EDIT

Meeting

05/26/2021 • 8:35 AM
06/30/2021 • 9:30 AM to 10:00 AM
Video call • Video call

Requester

Ellie Halls
TBC
Another

Please assign an available member to this meeting

Search among members available for this slot

Ellie Halls
Events Manager
PLSA

Adrian Messina
Business Development Manager
PLSA

From the Exhibitor Centre, you can manage your teams meetings.

Go to the « **Meetings** » tab and see all of your team meetings during the event.

To assign or change a team member taking a meeting, click on the meeting and choose the team member you want to assign.

MANAGE MEETINGS FOR YOUR TEAM

The screenshot shows a web application interface for managing meetings. At the top, there's a header with the PLSA logo, the event name 'PLSA ESG Conference 2021 · PLSA', and a user profile for 'Ellie'. A sidebar on the left contains navigation links: Home, Company profile, Meetings (highlighted with a red notification badge), Team's contacts, and Your team. The main content area is titled 'All members' and shows a filter bar with 'Invitation (1)', 'Confirmed (1)', 'Pending (1)', and 'Canceled (1)'. Below this, a section for 'Wednesday, June 30, 2021' displays a 'Meeting requested' card. The card shows the meeting is 'Pending', scheduled for '06/30/2021 • 9:30 AM to 10:00 AM', and is a 'Video call'. It is assigned to 'Ellie Halls', an 'Events Manager' at 'PLSA'. The PLSA logo and name are also visible. An 'EDIT' button is at the bottom left of the card. On the right side, there's a box titled 'Export meetings' with the text 'Get all meetings from your team in an Excel file.' and a button labeled 'EXPORT MEETINGS'.

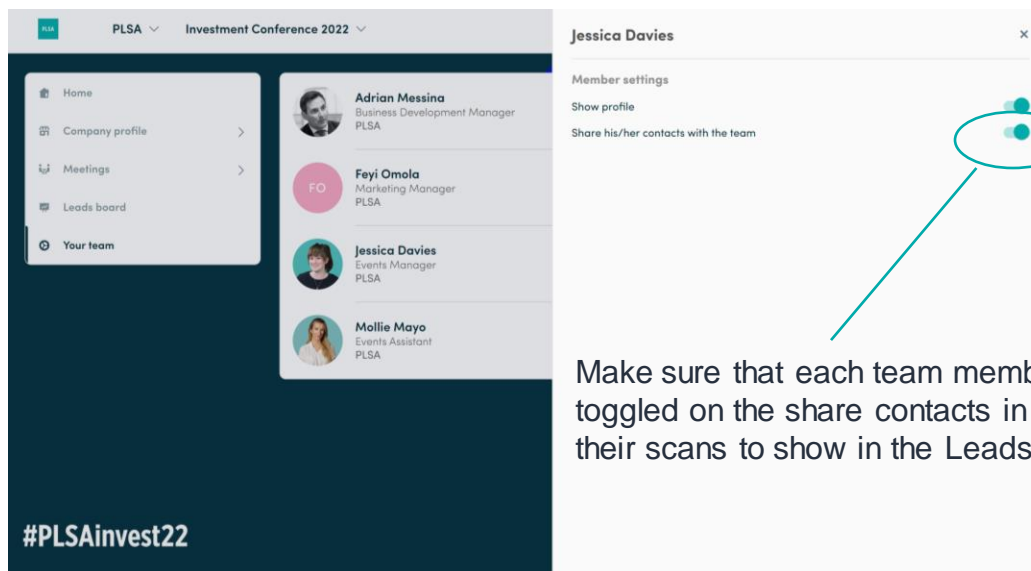
In this section you can:

- **Display the meetings** of your team
- **Filter meetings by status** : Pending, Validated or Declined, Cancelled.
- **Assign a meeting to a member of your team** : click on « answer » on the meeting request, and choose the person to assign.
- **Accept or decline meeting requests**
- **Export the full list of meetings** from your team.

LEAD CAPTURE VIA THE APP



You scan delegate badges via the camera icon on the app home screen.



Make sure that each team member has toggled on the share contacts in order for their scans to show in the Leads board.

Everyone representing your company on site should download the event app.

Via the app you can scan delegate badges to capture or exchange contact details. As exhibitors you can capture and store the data for each contact and meeting that your team have on site. You can also rate, make notes and add tags for follow up.

All of this can be exported via the exhibitor centre for follow up or to upload into your own CRM system.

In order to do this you need to make sure that everyone on site is added as a team member to your profile

You can also export any contacts made yourself as an excel file by going to your contacts and clicking on "export".



Let's talk GDPR...

When an attendee submits a query to your stand, or someone connects with your team, they tacitly agree to share information with you. You therefore retrieve this information in accordance with the GDPR.

EXPORTING LEADS MADE BY THE TEAM

Home

Company profile

Meetings

Leads board

Your team

Analytics of your company

NUMBER OF VIEWS OF YOUR COMPANY PROFILE

27

NUMBER OF CONTACTS MADE

12

NUMBER OF CONTACTS WITH SCORING

5

AVERAGE OF SCORINGS MADE BY YOUR MEMBERS

3.8

NUMBER OF VIEWS OF YOUR ADVERT

15

Export leads report

Download a list of people your team interacted with during the event as an Excel file

EXPORT LEADS

Team's contacts

Q Search

Photo	First name	Last name	Job title	Company	Email
	David	Adkins	Head of Investment Strategy - Pensions	Lloyds Banking Group Pension Schemes	david.
	Jon	Amess	Head of EMEA Distribution	CQS (UK)	jon.am
	Edward	Bogira	Head of Digital and Communications	PLSA	edwar

#PLSAinvest22

By going to «Leads board» tab, you can view and export all the contacts collected by you and your team before, during, and after the event.

Check that all of your stand team have activated the share contacts functionality to enable this.



Let's talk GDPR...

When an attendee submits a query to your stand, or someone connects with your team, they tacitly agree to share information with you. You therefore retrieve this information in accordance with the GDPR.

You can also export any contacts made yourself as an excel file by going to your contacts and clicking on "export".

HOW TO NETWORK

On the home page of the event, you can access to the **Speaker** and **Attendees** lists.

From here attendees can identify people of interest. Send them connection requests and schedule meetings.

Is connected



Nikolina Hudi
Registration Manager
PLSA

Meet Nikolina

Select a time slot to set up a meeting with Nikolina.

Wednesday, June 30, 2021

9:00 AM

10:00 AM

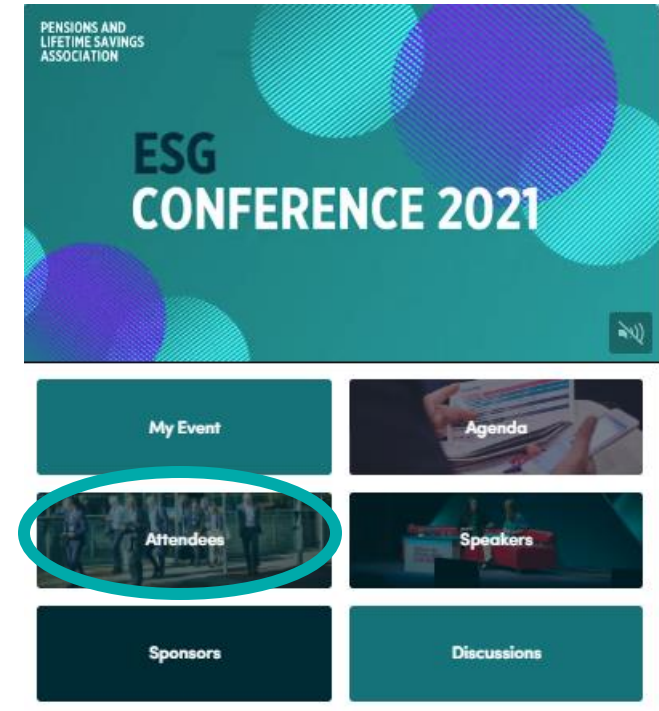
10:30 AM

11:00 AM

11:30 AM

12:00 PM

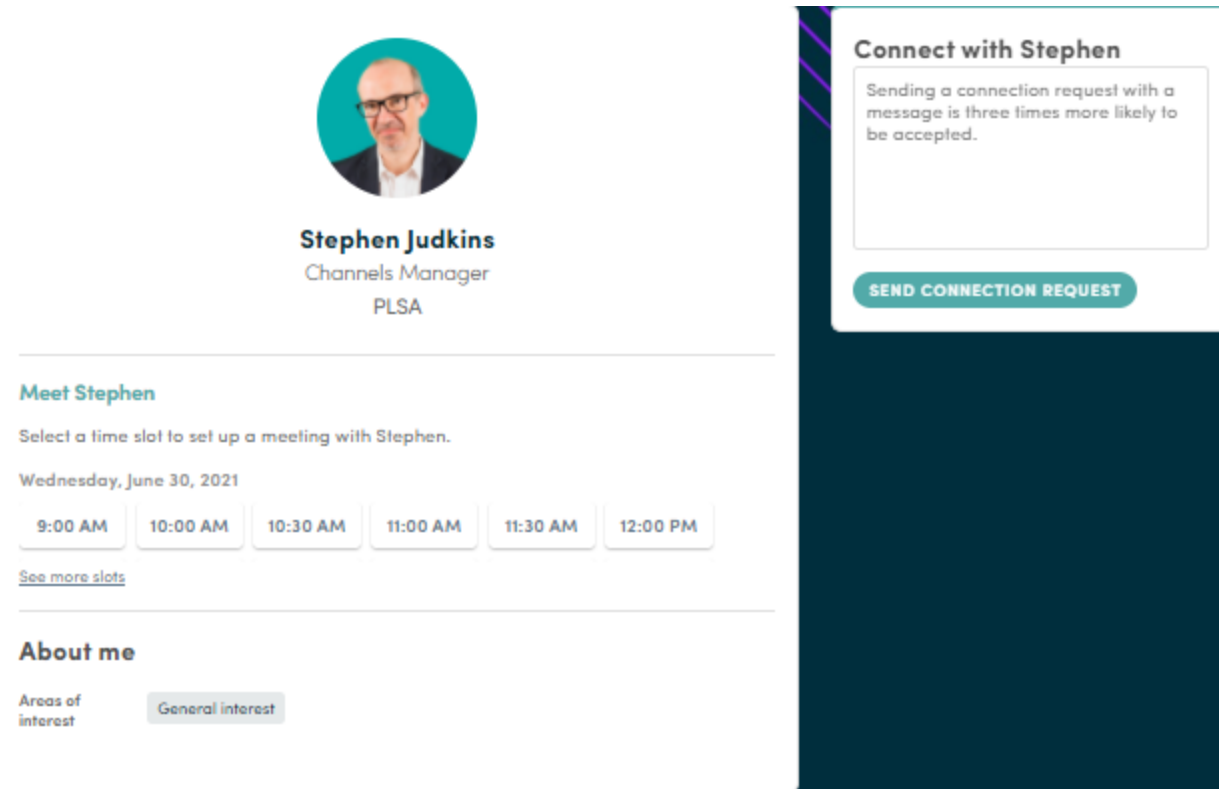
[See more slots](#)



Available meeting time slots can be viewed on attendee profiles.

You can manage your own availability from the «**My Event**» button

HOW TO MAKE A CONNECTION REQUEST



The screenshot displays a user profile for Stephen Judkins, Channels Manager at PLSA. The profile includes a circular profile picture, the name 'Stephen Judkins', title 'Channels Manager', and company 'PLSA'. Below this, a section titled 'Meet Stephen' prompts the user to 'Select a time slot to set up a meeting with Stephen.' for 'Wednesday, June 30, 2021'. Available time slots are listed as 9:00 AM, 10:00 AM, 10:30 AM, 11:00 AM, 11:30 AM, and 12:00 PM. A link 'See more slots' is provided. An 'About me' section shows 'Areas of interest' with a tag for 'General interest'. A dark teal overlay on the right side of the profile contains the text 'Connect with Stephen' and 'Sending a connection request with a message is three times more likely to be accepted.', followed by a 'SEND CONNECTION REQUEST' button.

To send a connection request to a person, go to their profile (via the attendee or speaker list, or company profile and click on «SEND CONNECTION REQUEST».

Tip: We encourage you to write a message before sending your connection request to introduce yourself and explain the reason of your request.

You will be able to find all the people you have been in contact by selecting «My Event» button and clicking on «My Networking» .

HOW TO REQUEST A MEETING

Step 1 : Go to a person's profile - by going to the list of attendees, speakers, or a sponsors' profile.

Step 2 : Click on one of the suggested meeting slots. If you want to see other slots, click on « See more slots ».

Step 3 : After selecting a slot, write a message to the person you want to meet. Once done, click on « SEND MEETING REQUEST ».

Wednesday, 30th June • 9:00 AM to 9:30 AM

Select a place to meet at the event.

Video call

Video call

0/1000 Characters

SEND MEETING REQUEST

Is connected



Nikolina Hudi

Registration Manager

PLSA

Meet Nikolina

Select a time slot to set up a meeting with Nikolina.

Wednesday, June 30, 2021

9:00 AM

10:00 AM

10:30 AM

11:00 AM

11:30 AM

[See more slots](#)



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